

Friends Provident International appoints new Regional Technical Manager

Friends Provident International (FPI) has appointed Scott Hood as Regional Technical Manager for the Middle East and Africa.

Hood joins from Barclays Wealth in the UK where he was Product Manager. Prior to working for Barclays, he spent 14 years at Legal and General where he performed various roles including Technical, Tax and Trusts Manager, before joining MetLife as Life Technical Manager. Hood will provide support to FPI's distribution partners in the region with the technical aspects of FPI's proposition, in particular with regard to pensions, tax, trusts and estate planning.

Brendan Harper, FPI's Technical Services Manager, said:

'I am delighted to have Scott on board with FPI. He has a wealth of experience and expertise that will prove invaluable to our distribution partners in the Middle East and Africa region, as he can help them to structure their clients' portfolios and trusts in the most efficient manner. Scott is extremely well qualified and he is a great addition to the technical team.'

Hood has a number of qualifications which made him the ideal candidate, including a Law degree. In addition, he is a Fellow of the Personal Finance Society and a Chartered Financial Planner.

David Thompson, Regional Sales Director, Middle East and Africa at FPI said:

'Scott's appointment represents one of the few remaining pieces we needed to complete our jigsaw, in terms of the service we offer to our distributors. I believe we are the only life insurance provider in the region to build a technical function locally into their overall sales proposition. This, coupled with the fact we are the only provider in the region to offer distributors the support of a dedicated Regional Sales Training Manager, means we can positively differentiate ourselves from the competition, and add real value to our distributors' businesses.'

Ends



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Notes to Editors

About Friends Provident International:

Friends Provident International provides competitive life assurance, pensions and investment products for Asia, Middle East, Europe, UK and other selected markets, and is part of the Friends Life group.

Friends Provident International is part of Friends Life Limited, sharing a heritage that dates back over 200 years, a reputation of trust, commitment and integrity in providing financial solutions to customers throughout their lives.

We have more than 35 years of international experience, offices in the United Arab Emirates, Hong Kong, Singapore and the Isle of Man, and more than 400 staff worldwide.

See www.fpinternational.com for further information on Friends Provident International.

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IMPORTANT INFORMATION

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Provider of life assurance and investment products.

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Registered in the United Arab Emirates as an insurance company (Registration No.76) and as a foreign company (Registration No. 2013).

Authorised by the United Arab Emirates Insurance Authority to conduct life insurance and savings business.

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