News Release

1 May 2013

Friends Provident International appoints Jamie McNish as Key Accounts Director

Friends Provident International (FPI) has appointed Jamie McNish as Key Accounts Director, Middle East and Africa.

McNish joins from Swiss Life where he was responsible for their DIFC based business and for developing wealth planning solutions for High Net Worth Individuals across the Middle East and Africa. Prior to joining Swiss Life, McNish worked for Zurich Financial Services, where he had oversight of their bank distribution in the Middle East, with a particular focus on the UAE, Bahrain and Qatar.

Matthew Waterfield, FPI's General Manager, Middle East and Africa said: -

"I am delighted to welcome Jamie to the FPI team. He brings with him a wealth of experience of the international financial services market place – especially the Middle East. I am sure he will make an immediate impact with both our distribution partners and the FPI sales team."

Jamie McNish said: -

"It's great to be joining the highly successful FPI team at such an exciting time in the strategic evolution of the Middle East business. FPI is well known in the market for delivering superb distributor support and customer service. I am really looking forward to the challenge of developing the existing distribution network and working with the team to deliver an even more compelling proposition for our distribution partners."





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Notes to Editors

About Friends Provident International:

Friends Provident International provides competitive life assurance, pensions and investment products for Asia, Middle East, Europe, UK and other selected markets, and is part of the Friends Life group.

Friends Provident International benefits from a strong relationship with the Friends Life group, sharing a heritage that dates back over 200 years, a reputation of trust, commitment and integrity in providing financial solutions to customers throughout their lives.

We have more than 30 years of international experience, offices in the United Arab Emirates, Hong Kong, Singapore and the Isle of Man, and more than 400 staff worldwide.

See <u>www.fpinternational.com</u> for further information on Friends Provident International.

IMPORTANT INFORMATION

Friends Provident International Limited. Registered & Head Office: Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA.

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Incorporated company limited by shares.

Registered in the Isle of Man No. 11494. Authorised by the Isle of Man Insurance and Pensions Authority.

Provider of life assurance and investment products.

United Arab Emirates

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Registered in the United Arab Emirates as an insurance company (Registration No. 76) and as a foreign company (Registration No. 2013).

Authorised by the United Arab Emirates Insurance Authority to conduct life insurance and savings business.

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