

News Release

2 June 2013

Friends Provident International appoints David Thompson as Regional Sales Director, Middle East and Africa

Friends Provident International (FPI) has appointed David Thompson as Regional Sales Director, Middle East and Africa.

Thompson will be relinquishing his duties as FPI's Regional Sales Director for Europe and is moving to the United Arab Emirates (UAE) where he will be based in FPI's prestigious regional office in Emaar Square, Dubai. Thompson joined Friends Provident in 1997 and has worked in a variety of roles both in the UK and internationally, including Regional Sales Director for the UK and FPI Direct.

Matthew Waterfield, FPI's General Manager, Middle East and Africa said: -

"I am delighted that David has agreed to join us in the UAE, to further strengthen our team on the ground. He has an excellent track record of engaging and motivating sales teams to achieve great results as well as wide ranging experience of the international financial services market place. I am sure he will make an immediate positive impact with both our distribution partners and the FPI team."

David Thompson said: -

"I'm thrilled at the prospect of working with the highly successful FPI team, at what is an exciting time in the evolution of the Middle East business. I am looking forward to working with our distributors in the region, and engaging with FPI's regional sales team to help them develop both personally and professionally."

- Ends -

Journalists requiring further information should contact:

Adnan Abdel-Razzak Hill +Knowlton Strategies +9714 3344930
adnan.abdel-razzak@hkstrategies.com

Tim Hughes Friends Provident International +9714 4362883
tim.hughes@fpinternational.com

Conor Sweeney Director of Communications (t) +352 34 61 91 516
International Division (m) +352 621 33 00 74
Friends Life

Ref: NI010

Notes to Editors

About Friends Provident International:

Friends Provident International provides competitive life assurance, pensions and investment products for Asia, Middle East, Europe, UK and other selected markets, and is part of the Friends Life group.

Friends Provident International benefits from a strong relationship with the Friends Life group, sharing a heritage that dates back over 200 years, a reputation of trust, commitment and integrity in providing financial solutions to customers throughout their lives.

We have more than 30 years of international experience, offices in the United Arab Emirates, Hong Kong, Singapore and the Isle of Man, and more than 400 staff worldwide.

See www.fpinternational.com for further information on Friends Provident International.

IMPORTANT INFORMATION

Friends Provident International Limited. Registered & Head Office: Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA.

Telephone: +44 (0)1624 821 212 Fax: +44 (0)1624 824 405

Incorporated company limited by shares.

Registered in the Isle of Man No. 11494. Authorised by the Isle of Man Insurance and Pensions Authority.

Provider of life assurance and investment products.

United Arab Emirates

Friends Provident International Limited's branch office:

Friends Provident International Limited

Emaar Square, Building 6, Floor 5, PO Box 215113, Dubai, United Arab Emirates

Telephone: +9714 436 2800 Fax: +9714 438 0144

Email: dubaiservicing@fpinternational.com

Website: www.fpinternational.com/me

Registered in the United Arab Emirates as an insurance company (Registration No.76) and as a foreign company (Registration No. 2013).

Authorised by the United Arab Emirates Insurance Authority to conduct life insurance and savings business.

Copyright© 2013 Friends Provident International. All rights reserved.